

South Dakota Youth Soccer Association
Profit and Loss
January - December 2019

	Total		
	Dakota ODP	Total SDSSA	TOTAL
Income			
Coaching Education Income	0.00	7,686.19	7,686.19
Gala	0.00	7,119.23	7,119.23
ODP Income	0.00	0.00	0.00
Donations	400.00	0.00	400.00
ID Camp	2,145.80	0.00	2,145.80
ODP Camp Registration	48,520.44	0.00	48,520.44
Region Showcase Registration	-2.80	0.00	-2.80
Tryout Fees	23,440.80	0.00	23,440.80
Total ODP Income	\$ 74,504.24	\$ 0.00	\$ 74,504.24
Registration Fees-General	9,450.70	237,709.60	247,160.30
Rent Income	0.00	600.00	600.00
Risk Management Screens	0.00	-6,179.95	-6,179.95
Sanctioning Fees	0.00	3,096.43	3,096.43
Scholarships	1,965.92	0.00	1,965.92
Sponsorships	0.00	29,940.00	29,940.00
Vendor Commission	0.00	849.77	849.77
Total Income	\$ 85,920.86	\$ 280,821.27	\$ 366,742.13
Gross Profit	\$ 85,920.86	\$ 280,821.27	\$ 366,742.13
Expenses			
Administration Expenses	0.00	0.00	0.00
Bank & Credit Card Fees	0.00	83.00	83.00
Marketing	320.00	4,915.23	5,235.23
Office Expense	299.07	5,748.00	6,047.07
Office Rent	0.00	7,761.67	7,761.67
Postage	15.95	215.93	231.88
Professional Fees	357.39	1,765.27	2,122.66
Telephone	0.00	3,165.03	3,165.03
Total Administration Expenses	\$ 992.41	\$ 23,654.13	\$ 24,646.54
Apparel	5,964.20	1,148.26	7,112.46
Assignor Fees	56.00	0.00	56.00
Athletic Trainer	2,391.25	125.00	2,516.25
Coaching Education Expense	0.00	973.96	973.96
Coaching Fees	11,105.00	0.00	11,105.00
Evaluator Fees	1,235.00	0.00	1,235.00
Facility Rental	31,488.10	0.00	31,488.10
Gala Expenses	0.00	18,436.04	18,436.04
Insurance	0.00	0.00	0.00
General Liability Insurance	0.00	33,618.23	33,618.23
Workers Comp Insurance	0.00	1,512.00	1,512.00
Total Insurance	\$ 0.00	\$ 35,130.23	\$ 35,130.23

National Dues	0.00	27,084.00	27,084.00
Payroll Expenses	0.00	0.00	0.00
Total Payroll Expenses	\$ 15,539.39	\$ 84,494.11	\$ 100,033.50
Referee Expense	0.00	28,215.62	28,215.62
Referee Fees	668.00	18,155.90	18,823.90
Referee Meals	0.00	-625.93	-625.93
Total Referee Expense	\$ 668.00	\$ 45,745.59	\$ 46,413.59
Sales Use Tax Expense	0.00	1,194.67	1,194.67
Small Equipment & Supplies	1,905.16	1,197.47	3,102.63
Tournament, League, & Camp Fees	0.00	18,958.27	18,958.27
Travel	0.00	635.09	635.09
Bus Rental	1,775.00	0.00	1,775.00
Fuel	141.95	123.16	265.11
Hotel Expense	2,129.18	7,620.87	9,750.05
Meals & Entertainment	1,157.77	1,670.39	2,828.16
Mileage Reimbursements	4,679.20	810.36	5,489.56
Miscellaneous Travel	469.16	0.00	469.16
Per Diem	1,739.40	350.00	2,089.40
Total Travel	\$ 12,091.66	\$ 11,209.87	\$ 23,301.53
Vehicle Expense	0.00	0.00	0.00
Fuel	134.61	1,451.59	1,586.20
License & Insurance	0.00	2,570.17	2,570.17
Repairs & Maintenance	0.00	553.37	553.37
Total Vehicle Expense	\$ 134.61	\$ 4,575.13	\$ 4,709.74
Website Expenses	0.00	2,499.00	2,499.00
Workshops & Meetings	412.48	3,798.67	4,211.15
Total Expenses	\$ 83,983.26	\$ 280,224.40	\$ 364,207.66
Net Operating Income	\$ 1,937.60	\$ 596.87	\$ 2,534.47
Other Income			
Interest Income	0.00	96.62	96.62
Total Other Income	\$ 0.00	\$ 96.62	\$ 96.62
Net Other Income	\$ 0.00	\$ 96.62	\$ 96.62
Net Income	\$ 1,937.60	\$ 693.49	\$ 2,631.09