

South Dakota Youth Soccer Association
Profit and Loss
 January - March, 2020

	Total		
	Dakota ODP	Total SDSSA	TOTAL
Income			
Coaching Education Income	0.00	885.00	885.00
Registration Fees-General	35,841.20	0.00	35,841.20
Risk Management Screens	0.00	270.00	270.00
Sanctioning Fees	0.00	976.00	976.00
Scholarships	1,428.00	0.00	1,428.00
Sponsorships	0.00	27,000.00	27,000.00
Total Income	\$ 37,269.20	\$ 29,131.00	\$ 66,400.20
Gross Profit	\$ 37,269.20	\$ 29,131.00	\$ 66,400.20
Expenses			
Administration Expenses	600.00	-1.30	598.70
Marketing	0.00	200.00	200.00
Office Expense	26.62	614.87	641.49
Office Rent	0.00	1,650.00	1,650.00
Postage	0.00	58.95	58.95
Professional Fees	0.00	665.63	665.63
Telephone & Internet	0.00	911.77	911.77
Total Administration Expenses	\$ 626.62	\$ 4,099.92	\$ 4,726.54
Apparel	10,586.72	0.00	10,586.72
Athletic Trainer	603.75	2,205.00	2,808.75
Coaching Education Expense	0.00	499.58	499.58
Coaching Fees	3,900.00	0.00	3,900.00
Evaluator Fees	1,030.00	0.00	1,030.00
Facility Rental	2,062.92	0.00	2,062.92
Insurance	0.00	0.00	0.00
General Liability Insurance	0.00	15,916.39	15,916.39
Workers Comp Insurance	0.00	-103.00	-103.00
Total Insurance	\$ 0.00	\$ 15,813.39	\$ 15,813.39
National Dues	0.00	10,995.00	10,995.00
Payroll Expenses	0.00	0.00	0.00
Dakota ODP Admin	0.00	3,306.24	3,306.24
Executive Director Salary	0.00	11,500.02	11,500.02
Operations Manager Salary	0.00	9,000.00	9,000.00
Taxes	0.00	1,821.18	1,821.18
Total Payroll Expenses	\$ 0.00	\$ 25,627.44	\$ 25,627.44
Referee Expense	0.00	450.00	450.00
Travel	30.00	1,584.47	1,614.47
Fuel	0.00	84.16	84.16
Hotel Expense	0.00	798.87	798.87
Meals & Entertainment	133.34	797.71	931.05
Mileage Reimbursements	1,655.52	0.00	1,655.52

Per Diem	960.00	0.00	960.00
Total Travel	\$ 2,778.86	\$ 3,265.21	\$ 6,044.07
Website Expenses	0.00	524.00	524.00
Workshops & Meetings	0.00	88.43	88.43
Total Expenses	\$ 21,588.87	\$ 63,567.97	\$ 85,156.84
Net Operating Income	\$ 15,680.33	-\$ 34,436.97	-\$ 18,756.64
Other Income			
Interest Income	0.00	24.98	24.98
Total Other Income	\$ 0.00	\$ 24.98	\$ 24.98
Net Other Income	\$ 0.00	\$ 24.98	\$ 24.98
Net Income	\$ 15,680.33	-\$ 34,411.99	-\$ 18,731.66

***Q1 P&L Does not reflect any funds received from the Paycheck Protection Program funding.**

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